Plan Year 2025 Health Insurance Marketplace® Registration and Training for New Agents and Brokers

Centers for Medicare & Medicaid Services (CMS) Center for Consumer Information & Insurance Oversight (CCIIO)

July 23, 2024





Disclaimer



The information provided in this presentation is intended only as a general, informal summary of technical legal standards. It is not intended to take the place of the statutes, regulations, and formal policy guidance that it is based upon. This presentation summarizes current policy and operations as of the date it was presented. Links to certain source documents have been provided for your reference. We encourage audience members to refer to the applicable statutes, regulations, and other interpretive materials for complete and current information about the requirements that apply to them. The contents of this document do not have the force and effect of law and are not meant to bind the public in any way, unless specifically incorporated into a contract. This document is intended only to provide clarity to the public regarding existing requirements under the law.

This document generally is not intended for use in the State-based Marketplaces (SBMs) that do not use HealthCare.gov for eligibility and enrollment. Please review the guidance on our Agent and Broker Resources webpage (http://go.cms.gov/CCIIOAB) and Marketplace.CMS.gov to learn more.

Unless indicated otherwise, the general references to "Marketplace" in the presentation only include Federallyfacilitated Marketplaces (FFMs) and State-based Marketplaces on the Federal Platform (SBM-FPs).

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Housekeeping Reminders



- » If called upon during the Live Question & Answer session, please ask only one (1) question.
- » To capture links posted in the Zoom Chat, please click on the desired link and bookmark it for future reference.
- » Webinar and Audio Access Tips have been shared in the Zoom Chat and are listed in the email access details you received from REGTAP Registration Support.





At the end of today's webinar, we will have a live discussion and question and answer session. You will be able to ask your questions verbally or by written submission in the Q&A tab.

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To ask a <u>verbal</u> question:

- If you are listening via the Zoom application, click "**Raise Hand**" in the webinar controls.
 - If you are listening via phone, dial **star (*) nine (9)** to your Raise Hand.
 - Once your hand is raised, the facilitator will call on the **last three (3)** digits of your phone number.
 - When you hear the last three (3) digits of your phone number please dial star (*) six (6) to unmute your line and state your name.



To submit a <u>written</u> question/view written responses:

- Type your question in the text box under the "Q&A" tab and click "Send."
- Click on the "**My Questions**" tab to view written responses to your questions.
- Click on the "All Questions" tab to view all questions that received a public response since you've been logged into the webinar.

Please note: Due to time constraints, we may not be able to answer all questions posed during today's session either in writing, or during the live Q&A portion. CMS may use the context of your question to develop outreach materials in the future.





1 Introduction

- **2** Plan Year 2025 Marketplace Registration and Training Process
- **3** Plan Year 2025 Health Insurance Marketplace[®] Key Priorities
- **4** Live Question/Answer Session and Agent and Broker Outreach Updates

Intended Audience



- » The intended audiences for this presentation include:
 - Agents and brokers joining the Marketplace for the first time for Plan Year 2025, and
 - Agents and brokers who participated in a previous Plan Year but did not complete Plan Year 2024 Marketplace registration and training
- » Agents and brokers who completed Plan Year 2024 registration and training should register for the upcoming webinar on Thursday, July 25, titled "Plan Year 2025 Health Insurance Marketplace® Registration and Training for Returning Agents and Brokers." <u>Registration will close at 10:00 a.m. ET the morning of the event</u>, but the slides will be published after for viewing.
- » "New" agents and brokers who did not complete registration and training for Plan Year 2024 are required to complete the assigned Marketplace training courses for Plan Year 2025 and pass the exams with a 70% score or better through the Marketplace Learning Management System (MLMS) or through an HHS-approved vendor.
 - Training is optional for agents and brokers who only intend to participate in Small Business Health Options Program (SHOP).
 - All agents and brokers who wish to participate in the Marketplace must read and accept the applicable Marketplace Agreements with CMS on the MLMS.

Intended Audience (continued)



Note: <u>Attending this webinar does NOT fulfill the requirements for completing the</u> <u>Marketplace registration and training on the MLMS.</u> New agents and brokers are required to complete the full registration and training for the current plan year.

Introduction to Agents and Brokers for Plan Year 2025



Welcome to the Marketplace for Plan Year 2025!*

- » To the extent permitted by states, licensed agents and brokers assist consumers in applying for insurance affordability programs, including the premium tax credit and cost-sharing reductions, and enrolling in qualified health plans (QHPs) through the Marketplace.
- » Agents and brokers also play a crucial role in educating consumers about the Marketplace, both during the annual Open Enrollment Period (OEP) and throughout the Plan Year.

*45 CFR § 155.20 defines "Plan Year" as a consecutive 12-month period during which a health plan provides coverage for health benefits. A Plan Year may be a calendar year or otherwise.

Introduction to Agents and Brokers for Plan Year 2025 (continued)



- » Prior to assisting consumers, agents and brokers should:
 - Understand the standards under 45 CFR § 155.220*, which authorize agents and brokers to assist consumers with selecting and enrolling in QHPs offered through the Marketplace.
 - Be familiar with 45 CFR § 155.260**, which outlines the limits on how agents and brokers may use any information gained as part of providing assistance to a consumer.



Plan Year 2025 Health Insurance Marketplace® Registration and Training for New Agents and Brokers



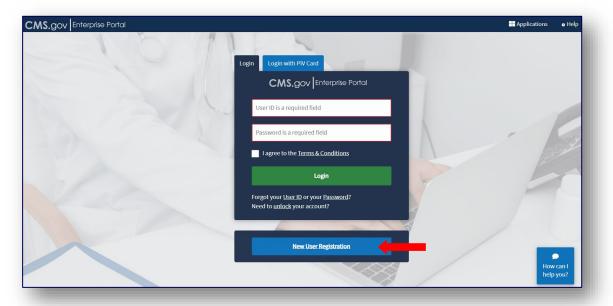
Step 1: Create a CMS Enterprise Portal Account



- 1. Create a CMS Enterprise Portal Account.
- 2. Request the Agent and Broker Training Access Role.
- 3. Complete Remote Identity Proofing through the Identity Management (IDM) System.
- 4. Complete the Agent and Broker Profile on the MLMS via the CMS Enterprise Portal.
- 5. Complete Marketplace Training on the MLMS or through an HHS-approved Vendor via the CMS Enterprise Portal.
- 6. Read and Accept the Applicable Marketplace Agreement(s) on the MLMS.
- 7. Confirm Completion of all Registration Steps by logging back into the CMS Enterprise Portal and printing the Completion Certificate.



» If an agent or broker does not already have a CMS Enterprise Portal account*, they should navigate to <u>https://portal.cms.gov</u> and click the "New User Registration" button.



*Agents and brokers that already have a CMS Enterprise Portal account do not need to create a new one. Agents and brokers should log in with an existing FFM User ID and password and proceed to Step 2. For agents and brokers who are unsure if they already have an FFM User ID and password, see this "Avoiding the Creation of a Duplicate CMS Enterprise Portal Account" resource.



- » Enter "Fed" into the Access Catalog search bar.
- » Select the "Federally Facilitated Marketplace (FFM)/Request for MLMS Training Access" Application and click "Next."

My Enterprise Portal	i≣ My Apps 🔹
Re	equest Application Access @
ت ﷺ relate	The following is the step-by-step process for requesting a role in a CMS Enterprise Portal application. A summary of each step taken will be shown after each step. You will be presented with all your role di information to review at the last step. Please note that the number of steps and the questions asked will vary depending on the role that you are requesting and your current level of access.
1	Select an Application
	Select an Application × 🗸
	Fe
	Electronic Correspondence Referral System (ECRS) Web
	Federally Facilitated Marketplace (FFM)/Request for MLMS Training Access
(2)	Managed File Transfer (MFT)
3	Enter Reason for Request
	Cancel



» After reading and agreeing to the Terms & Conditions, click the check box next to "I Agree to the Terms and Conditions" and then click "Next."

CMS.gov Enterprise Portal		Applications	🛛 Help	i About
	Step #1: Select Your Application @			
	Step 1 of 3 - Select your application from the dropdown. You will then need to agree to the terms & conditions.			
	Federally Facilitated Marketplace (FFM)/Request for MLMS Training Access × 🗸			
	Application Description : Click Request Access to obtain system access. Provides access to MLMS training.			
	4			
	Terms & Conditions			
	OMB No.0938-1236 Expiration Date: 08/31/2025 Paperwork Reduction Act Consent to Monitoring			
	By logging onto this website, you consent to be monitored. Unauthorized attempts to upload information and/or change information on this web site are strictly prohibited and are subject to prosecution under the Computer Fraud and Abuse Act of 1986 and Title 18 U.S.C. Sec.1001 and 1030. We encourage you to read the HHS Rules of Behavior.			
	Protecting Your Privacy			
\longrightarrow	✓ I agree to the Terms and Conditions Next Cancel			



New users trying to create a CMS Enterprise Portal Account must start with the online identity proofing process. Navigate to the CMS Enterprise Portal login webpage at <u>https://portal.cms.gov</u> and ensure you have provided the following identity proofing information:

Full Legal Name	You must use your full legal name as listed on your identity documents. Do not use nicknames .
Social Security Number (SSN)	Ensure that the SSN field is filled in correctly.
Date of Birth	Ensure that the Date of Birth field is entered accurately (month/date/year).
Current Residential Address	You must use your personal/residential/home address where you receive utility bills or credit card statements. Do NOT use your business address .
Personal Phone Number	Enter a personal landline phone number (if you have one) or a cell phone that you personally pay to use. Do NOT use your business phone number .
Personal Email Address	Enter a personal email address. Do NOT use your business email address.



» Enter the requested information and click "Next."

All fields are required unless marked (o	nd contact information. ptional).				
Enter First Name	Enter Middle Name (optional)		Enter Last Name	Suffix (optional)	
Select Birth Month 🗸	Select Birth Date	~	Select Birth Year 🗸		
Enter Home Address Line 1			Enter Home Address 2 (optional)		
Enter City	Select State	~	Enter ZIP Code	Enter ZIP+4 Code (optional)	
Liner city					
Enter Email Address			Confirm Email Address		





REMINDER: Agents and brokers must provide their personal home addresses, personal phone number, and personal email address to successfully Identity Proof. Do not provide work information or information for your business entity!



- » Create an FFM User ID and password.
- » Choose challenge questions and provide answers, then click "Next."
- » Remember: Passwords, security questions and multi-factor authentication information must NEVER be shared with others.

Enter User ID		otional).			
inter User ID					
Enter Password	3	Confirm Password	8		
		orget your password or you r	eed to unlock your a	count.	
Security answer to be u	sed in case you f	orget your passiona or your			
Security answer to be u Select Security Question	sed in case you f	orget your passifierd of your	•		



» Review the information entered, make any necessary changes, and then click "Submit User."

Federally Facilitated Marketp	lace (FFM)/Request for MLMS Training	Access			~
Application Description : C	lick Request Access to obtain system a	ccess. Provides access to M	MS training.		
First Name		Last	lame		
John	Enter Middle Name (op	ional) Doe		Suffix (o	ptional) 🗸
Birth Month	Birth Date	Bir	th Year		
January	✓ 1	✓ 1980		~	
Home Address Line 1					
123 Sample Address Road		Ente	Home Address 2 (optio	nal)	
City	State	ZIP C	de		
Baltimore	Maryland	✓ 2120	L	Enter ZI	P+4 Code (optional)
Email Address		Con	irm Email Address		
sample@email.com		samp	le@email.com		
Phone Number					
Phone Number 555-555-5555					
	marked (optional).	38			



- » The Confirmation page is displayed to acknowledge successful registration.
- » The agent or broker will receive an email at the address listed in their account, notifying them that their account was successfully created.

OV Enterprise Portal	Applications	🕑 Help 🔫	(i) About	🖂 Email Alerts
Confirmation			×	
Your User ID has been successfully registered with CMS Enterprise Portal. An email has You can now login.	is been sent to your registered email address.			

Note: You will be required to log in <u>every 60 days</u> for your account password to remain active, instead of the previous requirement to log in every 180 days. After 60 days of inactivity, users will have to reset their passwords to regain access to their account.



» Multi-factor Authentication (MFA) is required for all agents and brokers. The first time an agent or broker logs in after creating an account, they will be prompted to select an MFA device. The agent or broker will receive a code through this device each time they log in.

Register Multi-Factor Authentication (MFA) Device

Adding an MFA code to your login, also known as Multi-Factor Authentication (MFA), can make your login more secure by providing an extra layer of protection to your User ID and Password.

Select the MFA device type to register

Select MFA Device Select MFA Device
Interactive Voice Response (IVR)
Email
Text Message (SMS)
Google Authenticator
Okta Verify



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- » Once an account creation notification is received via email, or after waiting a few minutes for the system to update, log back into the CMS Enterprise Portal at <u>https://portal.cms.gov</u>.
- Enter the FFM User ID and the password created when setting up the CMS Enterprise Portal account in Step 1.
- After reading the terms and conditions, click the check box next to "Agree to our Terms & Conditions" and then click "Login."

	CMS.gov Enterprise Portal	
	UserID	
	Password	
	✓ Agree to our <u>Terms & Conditions</u>	
	Login	
1	Forgot your <u>User ID</u> or your <u>Password</u> ?	
	New User Registration	H
_		-

Note: Even if an agent or broker participated in the Marketplace for prior Plan Years 2014 through 2023, they will need to request the FFM Agent and Broker training access role when they log in to their CMS Enterprise Portal account if they did not complete registration for Plan Year 2025.



» Upon log in, the agent or broker will be prompted to enter an MFA code received through the device registered in Step 1.

Multi-factor Authentication		
Text Message (SMS)	~	
Send To: xxx-xxx-9491		
Send MFA Code		
Enter MFA Code		
Verify		
Send MFA code automatically		



» Once logged in, on the "My Portal" page, click the "Add Application" button to access the Application Catalog.





- » Enter "Fed" into the Access Catalog search bar.
- » Select the "Federally Facilitated Marketplace (FFM)/Request for MLMS Training Access" Application and click "Next."

CMS.gov My Enterprise Portal	🔚 My Apps	\$	🕜 Help ▼ 🕞 Log Out
	process for requesting a role in a CMS Enterprise Portal application. A summary of each s information to review at the last step. Please note that the number of steps and the que vel of access.		
Federally Facilitated Ma	rketplace (FFM)/Request for MLMS Training Access	× 🗸	
Application Description Help Desk Information	: Click Request Access to obtain system access. Provides access to MLMS training. tion		
		Next	



- » Select "Agent Broker Training Access" from the "Select a Role" drop-down menu.
- » Click the "Next" button.

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	for requesting a role in a CMS Enterprise Portal application. A summary of ea ation to review at the last step. Please note that the number of steps and the ccess.				
1 Select an Application				✓ Completed ☑ Edit	
✓ Federally Facilitated	d Marketplace (FFM)/Request for MLMS Trainin	ng Access			
2 Select a Role					
Select a Role				~	
Select a Role					
Agent Broker Training Access Assister		J.			
MSD Tier 1 Helpdesk					<u>^</u>
Program Integrity SBABI Approver					Тор
SDADI ADDIOVEI					

Step 3: Complete Remote Identity Proofing through the Identity Management (IDM) System

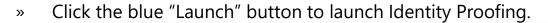


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Reminder: You must ensure consumer information is entered **accurately** and **completely**, and the consumer's **personal** information must be used for the home address, phone number, and email address - **not a business' information!**



- » If you fail to successfully identity proof, you may be directed to contact Experian.
 - Take note of the Review Reference Number, e.g., IDM-FFM-123456 and call Experian at the number provided.
- » Please note that users are allowed to have only one CMS Portal account and sharing of credentials is strictly forbidden.
 - If you are a returning user and have forgotten your FFM user ID or password information, click on the "Forgot your User ID or your Password?" link under the "Login" button on the CMS Enterprise Portal login webpage at <u>https://portal.cms.gov</u>.
 - If you have a CMS Portal account from a previous employer, do not create a second account.
 Instead, you must update the information in your existing CMS Portal account.
- » If you have attempted all of the above and still are unable to successfully identity proof, please contact the Marketplace Service Desk (MSD) for further assistance at 1-855-267-1515.



CMS.gov My Enterprise Por	tal i≡ My Apps		? Help▼	€→ Log Out
F	Request Application Access			
be	The following is the step-by-step process for requesting a role in a CMS Enterprise Portal application. A summary of each step taken will be shown a presented with all your role related information to review at the last step. Please note that the number of steps and the questions asked will vary d ou are requesting and your current level of access.			
	1 Select an Application	 Completed Edit 		
	✓ Federally Facilitated Marketplace (FFM)/Request for MLMS Training Access			
	2 Select a Role	Completed		
	✓ Agent Broker Training Access			
\rightarrow	3 Complete Identity Verification			
	Identity Verification This role requires an additional level of verification. You will be asked to provide additional information to verify your identity. Please begin the identity verification process. You will return to the next step below when identity verification is complete.	e select " Launch " to		
		Launch		Тор

Step #1: Identity Verification Overview

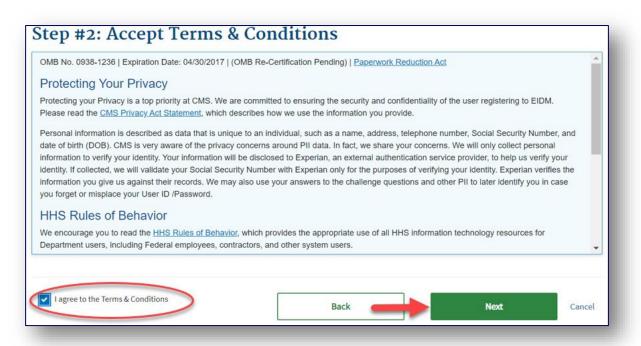
»

o After reading the instructions, click "Next."





- » Step #2: Accept Terms & Conditions
 - o After reading the Terms and Conditions, click "I Agree" and "Next."



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- » Step #3: Enter Your Information
 - Confirm the information that automatically populates and enter any missing information (e.g., confirm email address, enter Social Security number).
 - Then check the box to confirm you have read and verified the information is correct and click "Next" to submit the information for verification.

S.gov My Enterprise	Portal		🔚 My Apps				0
	Step #3: Enter Y Enter your legal first name and las All fields are required unless ma	t name, as it ma	y be required for Ide				
	First Name John	Middle Name	e (optional)	Last Name Smith		Suffix (optional)	~
SSN is Required	Enter Social Security Number	0	Birth Month January 🗸	Birth Date	Birth Year 1977	~	
	Required field. Is Your Address US Base Yes O No	d?					
	Home Address Line 1 666 Far Far Away Lane			Home Address Line 2	t (optional)		
	City Orlando	State Florida	~	ZIP Code 32789	ZIP+4 Code (optional)	
	Phone Number						
	Email Address			Email Address			
	Changing your email address will also u MFA upon next login.					10-10-11-1	
	Check here if you have read and Back		rmation above is accu Next	rate and complete as rec Cancel	juired by identit	y vermcation.	

Step 4: Complete the Agent and Broker Profile on the MLMS via the CMS Enterprise Portal



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Step 4: Complete the Agent and Broker Profile on the MLMS via the CMS Enterprise Portal (continued)

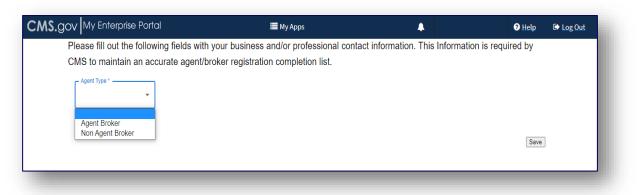


- After completing identity proofing, an agent or broker will need to create their MLMS profile prior to beginning training.
- To access the MLMS profile and the CMSdeveloped training, click on the "Marketplace Training – Agent Broker" tile, and then select the "MLMS Training" option.

My Portal	Add Application
	Previous Login: <u>View Login Histor</u>
Marketplace Training – Agent Broker	
Marketplace Training – Agent Broker MLMS Training - CMS continues to off	er training at no charge through its Marketplace Learning Management System (MLMS), but no CEUs are Available through the MLMS.
Agent/Broker Helpdesk – Any questic	n concerning registration, training, Help On Demand and Find Local Help
ABelle broker Heikacak / hij queak	
	able database that allows an agent and broker to look up their Marketplace registration status for the current plan year.
Registration Status Tracker – A search	Continuing Education Units (CEUs) in multiple states. You are leaving CMS and will be re-directed to a CMS approved 3rd party vendor.



- » Select a user role from the two available options.
- » If you do not intend to assist consumers with enrolling in Marketplace coverage, select the "Not an Agent Broker" role in the drop-down menu at the top of your agent/broker profile. You can return to this section of your agent/broker profile at any time to update this selection if you do intend to assist consumers with Marketplace coverage in the future.
 - **Note:** If you do not return to your profile to update your selection, **you will not be eligible** to participate in the Marketplace for Plan Year 2025 or to receive compensation for assisting consumers with Marketplace enrollments.





The information agents and brokers use to complete their MLMS profile will be used to populate Find Local Help at HealthCare.gov and Help On Demand so consumers can find them for assistance. Find Local Help is also available in Spanish.

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CMS to n Agent Typ Agent E	aintain an accurate agent/broker reg	iness and/or professional contact information istration completion list.	n. This Information is requ	iired by	
After yo	1 0 0	istration requirements, your professional con s. Find Local Help is a tool accessible on Hea			
Fed Iw	ould like my contact information, except my stro ould like all my contact information displayed b	r all states where I have a valid health license. et address, displayed for all states where I have a valid I ut only for my home state, have a valid health license. nd do not want to participate in Find Local Help or Help C		he	
Find	Local Help and Help On Demand options				

Note: Help On Demand is a referral system that quickly connects consumers seeking enrollment assistance on HealthCare.gov with Marketplace-registered, state-licensed agents and brokers in their area who can provide immediate assistance with plan selection and enrollment.



» The MLMS profile page will appear for an agent or broker to complete their role and business and/or professional contact information.

MS.gov My Enterprise Portal		🗮 Му Аррз	4	Help	🕞 Log O
Individual Profile				^	
User Name John Doe	Street Address *	City *	State *		
Zip *	Phone *	Email *	URL*		
National Producer Numb	Confirm National Produc	Preferred Contact *	Preferred Languages * -		
Hours of Operations	© 12:00 AM ©	Time Zone *		^	
		Please Select a Timezone			
		Please Select a Timezone		_	



Three race and ethnicity questions will appear, where an agent or broker will have the option to attest to personal race and ethnicity information. This information helps CMS identify the various diverse agent/broker communities assisting consumers with Marketplace coverage.

Hours of Operations	^
Working Days * T2:00 AM O T2 * - O Time Zone * Please Select a Timezone	
Race Information	^
What is your race?* Are you of Hispanic, Latino or Spanish Origin?* Other Yes What is your race? Are you of Hispanic, Latino or Spanish Origin? What is your ethnicity? + Are you of Hispanic, Latino or Spanish Origin? What is your ethnicity?	
Agency Affiliation Are you the agency owner, principal or an authorized representative completing CMS agent/broker registration on behalf	^ of a
business entity Note there should be only one individual acting as the authorized representative of any agency or business entity for this purpose	
No v	



- » Agents and brokers who also act as the authorized representative* for a business entity or web-broker can add the business entity's or web-broker's National Producer Number (NPN) by clicking the appropriate "+" link at the bottom of the profile page.
- » Agents and brokers can list up to three NPNs in the MLMS profile.

Business Entity Profile				^
please to provide additional info	rmation. Please note there should	only be one individual acting as t	f a business entity, other than a Web he authorized representative of any b gistration for that entity is not reaso	ousiness entity for this
Business Entity Name *	Business Entity Address *	Business Entity City*	Business State * -	
	must be grater than 2 characters			
Business Entity Zip *	Business Entity Phone *	Business Entity Email *	Business Entity URL	
Format 5 or 9 digits	Format 10 digits with NO dash			
Business Entity National	Confirm Business Entity			
1 to 10 digits CANNOT start with 0	1 to 10 digits CANNOT start with 0			

*An agency may only designate one user to act as the authorized representative for the business or web-broker entity for MLMS training completion.



- » Enter the information for affiliated web-brokers or business entities.
 - **Note:** Only those who sign a web-broker agreement should complete the web-broker profile.
- » If and agent or broker lists the business entity or web-broker NPN on their profile, these will be added to Registration Completion List once training has been completed.

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1 to 10 digits CANNOT start with 0	1 to 10 digits CANNOT start with 0				
Web-Based Entity Profile				^	
provide additional information.	Please note there should only be o	one individual acting as the auth	f of a Web-based entity (e.g., a Web lorized representative of any Web-b ker registration for that entity is no	based entity for this	
Web Entity Name *	Web Entity Address *	Web Entity City *	Web Entity State *		
	must be grater than 2 characters				
Web Entity Zip *	must be grater than 2 characters Web Entity Phone *	Web Entity Email *	Web Entity URL		
Web Entity Zip * Format 5 or 9 digits	-	Web Entity Email *	Web Entity URL		
	Web Entity Phone *	Web Entity Email *	Web Entity URL		



- » An agent or broker must enter a correct NPN in their MLMS profile to receive credit for completing Marketplace registration.
 - The NPN can be up to 10 digits long and must not begin with a zero.
 - The NPN must not include any special characters or letters.
 - The NPN is not the same as a state license number. Be sure to use an NPN, not a state license number.
 - To update the NPN, an agent or broker can click the "Complete Agent and Broker Training" hyperlink and update the information in their MLMS profile.
 - Agent and broker NPNs can be found at <u>www.nipr.com/PacNpnSearch.htm.</u>

Be sure to confirm the NPN is correct in the MLMS profile. Entering an inaccurate NPN could result in denial of compensation/credit by an issuer.



» Once all profile information has been entered, click "Save."

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1 to 10 digits CANNOT start with 0	1 to 10 digits CANNOT start with 0				
Web-Based Entity Profile				^	
provide additional informatio	n. Please note there should only be o	ne individual acting as the au	half of a Web-based entity (e.g., a Web uthorized representative of any Web-b proker registration for that entity is not	ased entity for this	
Web Entity Name *	Web Entity Address *	Web Entity City *	Web Entity State *		
	must be grater than 2 characters				
Web Entity Zip *	Web Entity Phone *	Web Entity Email *	Web Entity URL		
Format 5 or 9 digits	Format 10 digits with NO dash				
Web Entity National Prod	. Web Confirm Entity Natio				
1 to 10 digits CANNOT start with 0	1 to 10 digits CANNOT start with 0				
				Save	



General MLMS Information

- » CMS validates NPNs against data stored in the National Insurance Producer Registry (NIPR) Public Database: <u>https://www.nipr.com/</u>.
 - Results of this NIPR NPN validation appear on the public Agent and Broker Federally-facilitated Marketplace Registration Completion List (RCL): <u>https://data.healthcare.gov/ffm_ab_registration_lists</u>
 - The RCL is updated daily.



General MLMS Information

- » NPN validation occurs during the annual registration process in the MLMS and is only applicable to the current Plan Year. If an agent or broker does not maintain a valid NPN, their agreements with the Marketplace may be terminated.
- » To be validated, agents and brokers must:
 - Have a valid state license;
 - Have a valid health-related line of authority (LOA): <u>https://nipr.com/licensing-center/add-a-line-of-authority</u> in their resident state; and
 - Have an active status for their health-related LOA.



Line of Authority Validation Requirements for Marketplace Agents and Brokers

- » Updated agent/broker licensure validation methodology went into effect beginning in plan year 2023 to ensure agents and brokers have a valid health-related line of authority (LOA) in their resident state.
- » Each state Department of Insurance (DOI) determines the requirements for agents and brokers in their specific state. CMS validates the status of an agent's or broker's licensure through the NIPR on a weekly basis. Specifically, licensure validation is determined by checking license status and the presence of a valid health LOA in the resident state for each agent or broker.
 - **Note:** Some states, such as Florida, Texas, Utah, and Wisconsin, require ABs to have an appointment with a health insurance carrier before their NPN can be validated.

Note: Agents and brokers who do not have an approved health-related LOA, as determined by their resident state, will not be able to access Marketplace systems and **will not be able to assist consumers with Marketplace activities for Plan Year 2025.**



- » Agents and brokers can take several steps now to check and see if they need to take further action.
 - Check resident state requirements for Appointment Level LOA, Approved Class Type and/or Approved License Level LOA at <u>https://data.healthcare.gov/AB-NIPR-Health-Line-Of-Authority</u>.
 - Then, agents and brokers can go to NIPR at <u>https://nipr.com/licensing-center/add-a-line-of-authority</u> and use the "Look Up Your National Producer Number (NPN)" tool at the bottom of the page to check their personal licensure information for their resident state.
 - If agents and brokers do not have the required resident state LOA, they can use the links to "Add a Line of Authority" and work directly with their resident state DOI regarding licensing requirements.
- The validation of agents' and brokers' licenses will be reviewed weekly following completion of the required annual agent and broker Registration and Training. Agents and brokers can check the RCL at <u>https://data.healthcare.gov/ab-registration-completion-list</u> to confirm that their NPN is listed and the "NPN Valid (Current Year Only)" reflects "Y" for yes prior to assisting consumers with enrollment.



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Plan Year 2025 Enhancements

- Marketplace training for Plan Year
 2025 is available to agents and brokers in English and Spanish on the MLMS.
- There will be two vendors, HealthSherpa & INSXCloud, that will be offering training for Plan Year 2025.

Image: Start course	Plan Year 2025 Cultural Competency Module				
Welcome to the Cultural Competency module: Course Version 1.1 The ACA The ACA The Ack is to broaden access to headth insurance coverage. To achieve this good, the Ack is to broaden access to headth insurance coverage. To achieve this good, the Ack: The ACA The	START COURSE				
NextBinistruince coverage to achieve this good, the ACA: Provides a premium tax credit (PTC) to help sublidite coverage. Provides a thormad choices about their healthcare coverage. Readshing their healthcare coverage. Puts in place atrong consumer protections. Navigating this Module Introduction and Objectives Health Disparities Overview Best Practices for Agents and Brokers Uninsured and Historically Underserved Communities Convert Origination and Objective (2001) Convert Origination and Conduct Mediation (2001) 		Course Version 13	0		
subsidize coverage Image: State of the	health insurance coverage. To achieve this goal, the	Navigating this Module	0		
Considered about this was an interval and the interval of		➡ Introduction and Objectives	0		
Puts in place strong consumer protection.			0		
			0		
E Sevual Orientation and Gender Identity (SOGI)		Uninsured and Historically Underserved Communities	0		
Agents and brokers play an integral	Agents and brokers play an integral		0		
role in helping individuals understand and act on the coverage protections that the ACA offers.	understand and act on the coverage	\equiv Race and Ethnicity Questions in the Marketplace Application	0		
Consumers with Disabilities		➡ Consumers with Disabilities	0		
← → + I ···· = Module Completion		➡ Module Completion	0		



- » For the Plan Year 2025 Marketplace Agent and Broker Training for new agents and brokers, the following core training modules are available:
 - Welcome to the Marketplace
 - Assisting Consumers After Enrollment
 - Marketplace Coverage
 - Maintaining Compliance
 - Enrolling Consumers in Coverage
 - o Cultural Competency and Growing Your Book of Business
 - Small Business Health Options Program



- » There are knowledge checks associated with each lesson of the training modules intended to measure understanding of the training content.
- » Following the core training, agents and brokers will be prompted to complete the Marketplace training exam. This exam consists of 10 questions that will test understanding of the concepts presented in the training. Agents and brokers must pass the exam with a 70% score or better to receive credit for taking the course.



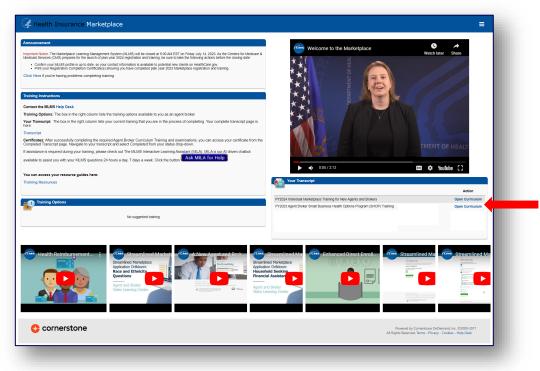
- » There are two free options for completing Plan Year 2025 training:
 - CMS-developed training through the MLMS (Individual Marketplace and Small Business Health Options Program [SHOP]); (No Continuing Education Units [CEUs]) or
 - HHS-approved vendor (Individual Marketplace only). The two HHS-approved vendors for this year are HealthSherpa and INSXCloud.
- » An agent or broker only needs to complete training one time for each plan year.



- » The approved vendor is required to offer CEUs in a minimum of five states where the Marketplace operates (45 CFR § 155.222).
 - Agents and brokers can use these CEUs to meet state licensure requirements for continuing education.
 - There is no fee for HHS-approved vendor CEUs.
 - For more information on individual state CEU requirements, check with the respective state Department of Insurance.
- » Training is only required for participation in the Individual Marketplace.
- » Agents and brokers who participate in the SHOP are encouraged, but not required, to complete SHOP training.
- » SHOP curriculum is not available through the HHS-approved vendor.

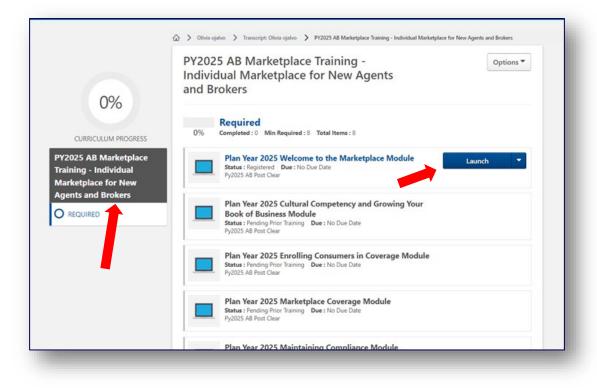


- » After completing their MLMS profile, agents and brokers will be redirected to the MLMS landing page.
- » Click the "Open Curriculum" option in the "Your Transcript" box.



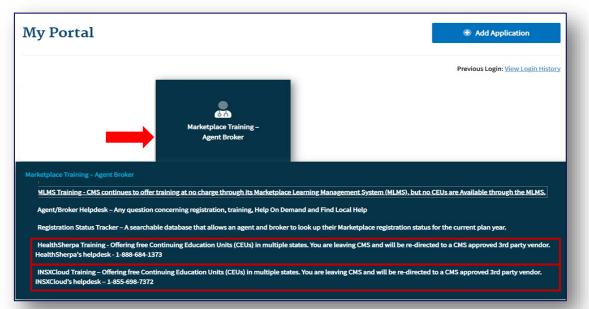


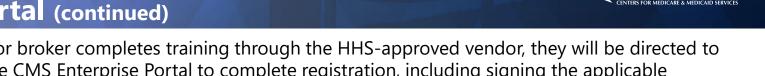
» As agents and brokers complete training modules, the next launch link will become visible.





- » If agents and brokers choose to complete training through the HHS-approved vendor, they must access the training via the CMS Enterprise Portal. Agents and brokers cannot go directly to the vendor's website to access the training content.
- » Click the **Marketplace Training Agent Broker** tile and select the Vendor Training option shown below, and the CMS Enterprise Portal will redirect to their website.





 Once an agent or broker completes training through the HHS-approved vendor, they will be directed to log back into the CMS Enterprise Portal to complete registration, including signing the applicable Marketplace Agreement(s) on the MLMS.

	CMS.gov Enterprise Portal	
	UserID	
	Password	
	✓ Agree to our <u>Terms & Conditions</u>	
	Login	
11	Forgot your <u>User ID</u> or your <u>Password</u> ?	
	New User Registration	-

Step 6: Read and Accept the Applicable Marketplace Agreement(s) on the MLMS



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- 7. Confirm Completion of all Registration Steps by logging back into the CMS Enterprise Portal and printing the Completion Certificate.

Step 6: Read and Accept the Applicable Marketplace Agreement(s) on the MLMS (continued)



- » Agents and brokers must execute the Agreement(s) associated with the Marketplace(s) they are participating in:
 - o Individual Marketplace General Agreement
 - o Individual Marketplace Privacy and Security Agreement
 - SHOP Privacy and Security Agreement

Step 6: Read and Accept the Applicable Marketplace Agreement(s) on the MLMS (continued)



- » An agent or broker must request the FFM Agent and Broker Training Access role and complete/update their MLMS profile information, complete identity proofing*, and complete the required training and exams before they can sign the Agreement(s).
- » Once an agent or broker has completed the training (which is required for the Individual Marketplace and optional for SHOP), they will need to sign the Agreement(s).

*Note: Agents and brokers who do not log into the MLMS for more than a year will have their account deactivated, requiring them to complete identity proofing again when they return. Returning individuals with a deactivated account should ensure they are using the same FFM User ID they used previously and that their SSN is populated in IDM.

Step 6: Read and Accept the Applicable Marketplace Agreement(s) on the MLMS (continued)



» After launching the appropriate Agreement module, review the Agreement language and click "I Agree" at the end of the Agreement to provide an electronic signature and review and accept the terms of the Marketplace Agreement.

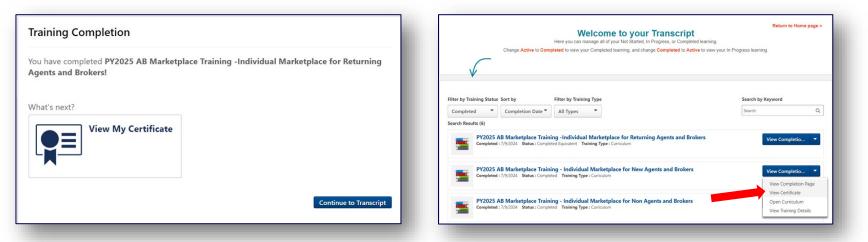
Do you agree to accept the terms and conditions of the Agent Broker General Agreement For Individual Market Federally-facilitated Exchanges and State-based Exchanges on the Federal Platform?
Select "I Agree" to provide your electronic signature. Select your response, and then select submit.
I Agree
Submit



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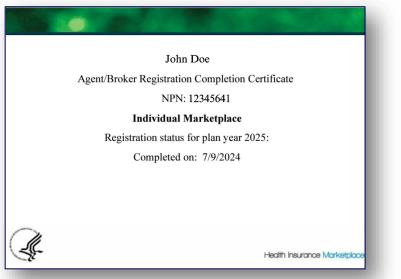


- » After completing the required Agent Broker Curriculum Training and examinations, agents and brokers can access their certificate from the Transcript page. Navigate to the transcript and select "Completed" from the status drop-down. Select the blue "View Completion Page" button next to the desired course. On the Completion page, select "View My Certificate."
 - Note: Agents and brokers can also view the certificate of completion without going to the completion page. Under the "View Completion" button there is a menu for both completion page and direct launch of certificate.





- » The Registration Completion Certificate will include:
 - Agent's or broker's name
 - Agent's or broker's NPN(s)
 - The market segment(s) for the certificate
 - The Plan Year for the certificate
 - Completion date of FFM registration



Issuers may request to view the Registration Completion Certificate(s). However, issuers are instructed to review the <u>Agent and Broker FFM Registration Completion List (RCL)</u> to confirm the registration status of agents and brokers.



- » To download a PDF file of the full training content after completion, agents and brokers should:
 - 1. Locate the Training Resources menu.
 - 2. Select the "Topics" tab.
 - 3. Select the folder titled "Agent Broker Training PDFs."
 - 4. Select the name of the file; this will open to a page where the agent/broker will be able to select the PDF file of the training content.

Health Insurance Marketplace		Health Insurance Marketplace
Agent Broker Training PDFs	Manage Topic Create Posting	Plan Year 2025 Training for New Agents and Brokers
	Search within topic Q	
Sort by Latest Reply *		kaushal patel posted about 3 hours ago
Postings Author	Replies Views Likes	Plan_Year_2025_Training_for_New_Agents_and_Brokers.pdf
Plan Year 2025 Training for Returning Agents	0 1 0	12 MB
Plan Year 2025 Training for New Agents and kaushal patel about 3 hours ago	0 1 0	*Lie



- » Agents and brokers should also confirm that their information appears on the RCL: <u>https://data.healthcare.gov/ffm_ab_registration_lists</u>.
- Information may take one to two business days to appear on the RCL after completing all registration and training steps. For those opting to display their information on Find Local Help, it may take up to three business days to update.
- » If the NPN does not appear, go to the Marketplace Registration Tracker (<u>https://data.healthcare.gov/ab-registration-tracker/</u>) to check Marketplace registration status.
 - Enter an NPN and ZIP code.
 - Information is updated daily by 5:00 PM ET.
- » If additional assistance is needed, send an email to: <u>FFMProducer-AssisterHelpDesk@cms.hhs.gov</u>.

Agent and Broker Mar	ketplace Registration Tracker
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Current plan year registration status lookup tool

The Agent and Broker Registration Tracker is a searchable database that allows you to look up your Marketplace registration status with the National Producer Number (NPN) and ZIP Code that you have saved in your Marketplace Learning Management System (MLMS) profile for the current plan year.

Enter both NPN and ZIP code to lookup your status.	
NPN	
(numbers only)	
ZIP code	
5 digit only)	
View Status	

Reminders for Logging in to Your CMS Portal Account



- » Remember, **only the person creating a CMS Enterprise Portal account** may use their login credentials.
- » Sharing login credentials is not allowed, including for credentials used to access approved Classic DE and EDE partner's websites.
- » Passwords and MFA access must **never be shared** with others.
- » Agents and brokers should check that their EDE or DE account is correctly linked to and integrated with their personal CMS Enterprise Portal account.



CMS has required all EDE partners to ensure that each agent and broker using their platform must reauthenticate (similar to a banking application) to confirm <u>only you</u> are using your personal CMS Portal account every 12 hours. You are prohibited from being logged in on different devices or using multiple sessions with the same credentials.



Plan Year 2025 Health Insurance Marketplace[®] Key Priorities



Documenting Consumer Consent Requirement



Consent Documentation Requirements

- » Agents, brokers, and web-brokers are required to document the receipt of consent from the consumer or their authorized representative.
 - The consumer or their authorized representative must take an action to produce the documentation;
 - The documentation must contain, at a minimum, the following information:
 - A description of the scope, purpose, and duration of the consent provided by the consumer or their authorized representative;
 - The date the consent was given;
 - The name of the consumer or their authorized representative;
 - The name of the agent, broker, web-broker, or agency being granted consent;
 - A process through which the consumer or their authorized representative may rescind the consent.
 - The agent, broker, or web-broker must maintain the documentation for **a minimum of 10 years.**

For more information on these requirements, view these FAQs here: <u>https://www.cms.gov/files/document/2024-pn-ab-faq-9823.pdf</u> and webinar slides here: <u>https://www.cms.gov/files/document/marketplace-compliance-2024-payment-notice-updates-webinar-slides.pdf</u>.

Documenting Application Review Requirement



Review Documentation Requirements

- » Agents, brokers, and web-brokers are required to document that eligibility application information has been reviewed by and confirmed to be accurate by the consumer or their authorized representative prior to application submission.
 - The consumer or their authorized representative must take an action to produce the documentation;
 - The documentation must contain, at a minimum, the following information:
 - The date the information was reviewed;
 - The name of the consumer or their authorized representative;
 - An explanation of the attestations at the end of the eligibility application; and
 - The name of the assisting agent, broker, or web-broker.
 - The agent, broker, or web-broker must maintain the documentation for **a minimum of 10 years.**
- It is a violation of the Marketplace agreements to provide incorrect consumer information, including addresses and ZIP codes, on the eligibility application. When assisting consumers whose residential county crosses ZIP codes, you must always select the country and ZIP code that matches the consumer's street address.



Advertising and Marketing within the Marketplace Compliance Guidelines

- » Agents and brokers may use various advertising and marketing techniques to grow your business within the Marketplace but should make sure they follow the CMS guidelines for marketing and advertising to ensure they remain compliant.
- » As a reminder, you should ensure that you are NOT using any advertising or marketing efforts that could confuse or mislead consumers. This includes:
 - You may not create marketing that is misleading or coercive, which includes making any misrepresentation of your role, connections, or employment within the Marketplace or CMS as determined by federal laws and regulations. You may say you are a state licensed Marketplace-registered agent or broker selling Marketplace plans, but you must not imply that you represent or are employed by CMS, the Marketplace, <u>HealthCare.gov</u>, an insurance company you are not actually associated with, or are advertising on behalf of these organizations.
 - You must ensure potential pricing of health plans and plan benefits is accurately represented in advertisements.
 - Consumer eligibility for Marketplace plans must be accurately described. For example, you must refrain from inaccurate marketing that suggests all consumers are eligible for free health insurance through the Marketplace regardless of their citizenship or immigration status, household income, or eligibility for other coverage such as Medicare or Medicaid.

For more information on these requirements, view this tip sheet here: <u>https://www.cms.gov/files/document/agent-and-broker-advertising-and-marketing-tip-sheet.pdf</u>.

Citizenship/Immigration Data Matching Issue (DMI) Reminders



- » Agents and brokers must enter all required information on a consumer's application, including Social Security numbers (SSNs) for all consumers who have them, because:
 - It is required by federal regulations if the applicant has an SSN.
 - It reduces the risk of the consumer losing coverage or financial assistance.
 - o It helps to ensure the agent or broker doesn't lose commissions.
- » Consumers who do not have an SSN may be asked to submit documents to verify their citizenship or immigration status.
 - Examples of these documents can include A-Numbers, I-551s, I-94s, I-327s, I-571s, among others.
 - Consumers with immigration statuses should submit these documents with their eligibility application to help prevent DMIs.
- » Consumers who do not include their SSN or submit applicable documents to verify their citizenship or immigration status are at risk of losing their eligibility for Marketplace coverage.

Citizenship/Immigration Data Matching Issue (DMI) Reminders (continued)



Consumers Who Refuse to Provide You Their SSN

- » Agents and brokers need an actionable plan to help consumers complete their applications if they have SSNs and refuse to provide them.
- » For example, agents and brokers may:
 - **Assist consumers working "side-by-side" with them** while the consumer creates their own account and completes the Marketplace application through an EDE website's consumer pathway or on HealthCare.gov; or
 - Suggest the consumer **call the Marketplace Call Center** if they are more comfortable providing their SSN through this path.

For more information on these requirements, view this webinar here: <u>https://www.cms.gov/files/document/data-matching-issues-dmi.pdf</u> and this FAQ here: <u>https://www.agentbrokerfaq.cms.gov/s/article/What-should-I-do-if-my-clients-do-not-wish-to-provide-me-with-their-Social-Security-number-SSN</u>.



Live Question/Answer Session & Agent and Broker Outreach Updates





At the end of today's webinar, we will have a live discussion and question and answer session. You will be able to ask your questions verbally or by written submission in the Q&A tab.

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To ask a <u>verbal</u> question:

- If you are listening via the Zoom application, click "**Raise Hand**" in the webinar controls.
 - If you are listening via phone, dial **star (*) nine (9)** to your Raise Hand.
 - Once your hand is raised, the facilitator will call on the **last three (3)** digits of your phone number.
 - When you hear the last three (3) digits of your phone number please dial star (*) six (6) to unmute your line and state your name.



To submit a <u>written</u> question/view written responses:

- Type your question in the text box under the "Q&A" tab and click "Send."
- Click on the "**My Questions**" tab to view written responses to your questions.
- Click on the "All Questions" tab to view all questions that received a public response since you've been logged into the webinar.

Please note: Due to time constraints, we may not be able to answer all questions posed during today's session either in writing, or during the live Q&A portion. CMS may use the context of your question to develop outreach materials in the future. 76

Webinar Session Survey



CMS welcomes your feedback regarding this webinar and values any suggestions that will allow us to enhance this experience for you.



Shortly after this call, we will send a link to you for a convenient way to submit any ideas or suggestions you wish to provide that you believe would be valuable during these sessions. **Please take time to complete the survey and provide CMS with any feedback.**

Acronym Definitions



Acronym	Definition	Acronym	Definition
CCIIO	Center for Consumer Information and Insurance Oversight	MLMS	Marketplace Learning Management System
CEU	Continuing Education Unit	NIPR	National Insurance Producer
CMS	Centers for Medicare & Medicaid Services	NPN	Registry National Producer Number
DE	Direct Enrollment	OEP	Open Enrollment Period
DOI	Department of Insurance	QHP	Qualified Health Plan
EDE	Enhanced Direct Enrollment	RCL	Registration Completion List
FFM	Federally-facilitated Marketplace		Registration completion List
HHS	Department of Health & Human Services	SBM	State-based Marketplace
IDM	Identity Management System	SBM-FP	State-based Marketplace on the Federal platform
LOA	Line of Authority	SHOP	Small Business Health Options Program
MFA	Multi-Factor Authentication		





Agents and brokers are valued partners to all of us at CMS for the vital role you play in enrolling consumers in qualified health coverage.

We thank you for the trusted advice, support, and assistance you provide throughout the year and wish you continued success!

